

Management Class Pre-Work

	Q1			Q2			Q3			Q4		
	January	February	March	April	May	June	July	August	September	October	November	December
CP Hr/RO												
CP ELR												
CP % of Door												
CP Labor \$/RO												
CP Parts \$/RO												
CP Total \$/RO												
CP Gross Profit %												
Package %												
CP Door Rate												
Warranty Rate												
Internal Rate												
Departmental Expenses												
Policy \$												
Advertising \$												
Un-Applied \$												

	Previous Year Totals	Last Full Month	Current Month of Previous Year
CP Hr/RO			
CP ELR			
CP % of Door			
CP Labor \$/RO			
CP Parts \$/RO			
CP Total \$/RO			
CP Gross Profit %			
Package %			
CP Door Rate			
Warranty Rate			
Internal Rate			
Departmental Expenses			
Policy \$			
Advertising \$			
Un-Applied \$			