

CUSTOMER PAY PRODUCTION

Use the department's production from the previous month.

_____ **CP LABOR SALES DOLLARS**

_____ **CP LABOR HOURS**

_____ **CP REPAIR ORDERS**

_____ **CP PARTS SALES DOLLARS**

_____ **TOTAL CP PARTS & LABOR SALES DOLLARS**

_____ **CP HOURS PER REPAIR ORDER (CP Labor Hours / CP Repair Orders)**

_____ **CP DOLLARS PER REPAIR ORDER (Total CP P&L Sales / CP Repair Orders)**

_____ **DOOR LABOR RATE**

_____ **CP EFFECTIVE LABOR RATE (CP Labor Sales Dollars / CP Labor Hours)**

_____ **CP ELR AS A % OF LABOR RATE (CP ELR / Door Labor Rate)**

_____ **% CUSTOMER PAY GROSS PROFIT LABOR**

_____ **% CUSTOMER PAY GROSS PROFIT PARTS**

_____ **% PARTS TO LABOR RATIO**