

**ATTENDEE NAME:**

**STORE NAME:**

\* Please enter the month prior to you attending class (i.e. if you come in February, enter numbers from January

	Month Prior to Class 2024	Month Prior to Class 2023	Last Full Qtr Prior to Class	YEAR 2023
CP HRS/RO				
CP ELR				
CP% OF DOOR				
CP LABOR \$/RO				
CP PARTS \$/RO				
CP TOTAL \$/RO				
CP GROSS %				
MENU PENETRATION %				
CP DOOR RATE				
WARRANTY RATE				
INTERNAL RATE				
TOTAL GROSS				
TOTAL DEPT. EXPENSES				
POLICY				
ADVERTISING				
UN-APPLIED LABOR				